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Subject:-

Time Allowed: - 3 Hours

PSYCHOLOGY.

Paper:- Il (Prev:)

Social Psychology. Max: Marks: 100 Note: Attempt Five Questions, in All But Question No. 1- in section -I is compulsory and the time for Section- I is only 40 Minutes. After Expiry of the Time paper should be handed over to the supervisory staff.

SECTION -1 (OBJECTIVE PORTION 20 MARKS)

Q. 1. Write short answers on the following

(20 Marks)

- 1. Definition of socialization?
- 2. Formal and informal leadership?
- 3. Major classification of motives?
- 4. Conflict and conflict resource?
- 5 Determinants of crime & violence?
- 6. Reinforcement & Conditioning?
- 7. Agents of socialization?
- 8. Group & group conformity?
- 9. Rumor & Propaganda?
- 10. Definition & Scope of Social Psychology?

Part-H

Note: Attempt any 4 Questions from the following:-

(80 Marks)

- Q.2. What characteristics cumulate to leadership management? Discuss logically.
- Q.3. What methods are used for the measurement of attitudes? At least discuss 3 Scales used for measurement of attitudes.
- Q.4. What research methods are used in Social Research? Explain hypothetically.
- Q.5. Discuss in detail the Atkinson Theory of Motivation.
- Q.6. How groups are formed? What is the effect of deviance altruism on groups?
- Q.6. what are the significant components of Psychological Warfare?
- Q.7. Compare and contrast psychodynamic and learning theories of socialization.
- Q.8. Discuss rationally an least 03 social problems currently prevalent in Pakistan.
- Q. 9. What thematic procedures and theories are involved in formation and change of attitudes?

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Subject:- PSYCHOLOGY Paper:- I (Prev)
Time Allowed: - 3 Hours Historical Development of Psychology Max: Marks: 100

Note: Attempt of Questions. in All But Question No. 1- in section—I is compulsory and the time for Section—I is only 40 Minutes. After Expiry of the Time paper should be handed over to the supervisory staff.

SECTION -I (OBJECTIVE PORTION 20 MARKS)

Q.No.1 Write short answers of the followings. (Attempt any 10 Questions)

i. Define Habit strength.

ii. Explain the Phi-Phenomenon with the reference of Gestalt School of thought?

iii Explain the self – Actualization?

iv. Explain intervening Variables?

v. Define Operationsim?

vi. Explain conditioned reflexes?

vii. Define Military Psychology?

viii. Explain developmental Psychology?

ix. What is Physiological Psychology?

x. Explain Social Psychology .

xi. What is collective unconscious.

xii. Define Gestalt Psychology .

xiii. Give two principles of learning?

SECTION -II(SUBJECTIVE PORTION 80 MARKS) TIME ALLOWED 2:20 Attempt any Four (04) questions.

- Q2. Briefly describe Drawin theory of evolution
- Q.3. Describe Willaim James's Functionalism.
- Q.4. Explain the Psycho Physics in detail.
- Q.5. Briefly describe the Freud's theory of personality.
- Q.6. Explain in detail the Gestalt School of Thought .
- Q.7. Explain in detail Behaviorism School of thought.
- Q.8. Explain the associationsim in detail.
- Q.9. Write a short note any two of the following:
 - a) Military Psychology .
 - b) Social Psychology.
 - c) comparative and Physiological Psychology .
 - d) Psychometric.

Attention:- 1-

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Subject:-Time Allowed :- 3 Hours

PSYCHOLOGY .
PSYCHO PATHOLOGY

Paper:- III(Prev:) Max: Marks: 100

Note: Attempt Five Questions. in All But Question No. 1- in section—I is compulsory and the time for Section-I is only 40 Minutes. After Expiry of the Time paper should be handed over to the supervisory staff.

SECTION -I (OBJECTIVE PORTION 20 MARKS)

Q1 a= Differentiate between the following terms (any four only).

- i. Obsessional thoughts and GAD
- ii. Hallucination and delusions
- iii. Endogenous depression and reactive depression
- iv. Positive reinforcement and negative reinforcement
- v. Unipolar depression and bipolar depression
- vi. Client centered therapy and cognitive therapy

Q1 b= Define the following (any eight only)

- i. Reactive depression
- ii. Psychoanalysis
- iii. Compulsions
- iv. Phobia
- v. Secondary gain of conversion disorder
- vi. Masked depression
- vii. Aversion therapy
- viii. Group therapy
- ix. Modelling
- x. Anxiety
- xi. Defence mechanisms
- xii. Panic attack

Section-II (Subjective portion 80 marks) time allowed 2:20

Attempt any four (04) questions

- Q2= Highlight the different ways of treatment of abnormality in the past.
- Q3= What are the determining factors of abnormal behaviour and psychological disorders?
- Q4= Write down a detailed note on different types of anxiety disorders?
- Q5= Describe the difference between ICD and DSM-IV.
- Q6=Describe the diagnostic features of post traumatic stress disorder.
- Q7= What are different types of schizophrenia.
- Q8=What are the contributing factors of antisocial personality disorder?

Q9= Describe different treatment options of obsessive compusive disorder?

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2- If any candidate show / Marks his / her identity in the answer book , he / she will be disqualified for the said paper .

Subject:- PSYCHOLOGY .
Time Allowed :- 3 Hours Research Methodology & and Statistics.

Paper:- IVNEW(Final) Max : Marks : 100

Note: - Attempt Five Questions, in All But Question No. 1- in section — I is compulsory and the time for Section—I is only 40 Minutes. After Expiry of the Time paper should be handed over to the supervisory staff.

SECTION -I (OBJECTIVE PORTION 20 MARKS)

Q.No.1 Short Questions (Define & describe - Attempt Ten)

- i. Research
- ii. Continuous variable.
- iii. Zero correlation
- iv. Random sampling.
- v. Informed consent.
- vi. Applied research.
- vii. Inferential Statistics.
- viii. Range.
- ix. Frequency polygon.
- x. Median.
- xi. ANOVA.
- xii. Confidence Interval.
- xiii. T- Test.

SECTION -II(SUBJECTIVE PORTION 80- MARKS) TIME ALLOWED 2:20 Attempt any Four (04) guestions select two questions from each part..

PART-I

- Q.2. Describe various steps / Procedures involved in conduction a research.
- Q.3. Describe in detail the interview technique as a method of data collection.
- Q.4. Define Probability sampling Discuss various techniques of probability sampling.
- Q.5. What are the characteristics of a true experiment design? Explain two experimental methods with The help of examples.

PART-II

- O.6. a) Elaborate the four scales of measurement.
 - b) Define correlation. Explain Pearson correlation and rank order correlation.
- Q.7. a) What is inter- quartile range?
 - b) Find arithmetic mean of the following data.

Score	F	
10-14	2	
15-19	8	
20-24	6	
25-29	12	
30-34	7	
35-39	6	
40-44	4	
45-49	3	
50-54	1	
55-59	1	

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Q.8. Find rank order correlation of the following scores .

X	У
45	80
48	75
57	66
39	60
40	78
49	82
35	70
41	72

Q.9. For the following data test that boys and girls are equal at 0.05 level of significance.

	Boys	Girls
Samples size	10	10
Mean	45	40
Combined Standard deviation	Sp=10)

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Subject:-Time Allowed :- 3 Hours

1-

PSYCHOLOGY .
Industrial & Organizational Psychology.

Paper:- IV Old (Final) Max: Marks: 100

Note: - Attempt Five Questions. in All But Question No. 1- in section—I is compulsory and the time for Section—I is only 40 Minutes. After Expiry of the Time paper should be handed over to the supervisory staff.

SECTION -I (OBJECTIVE PORTION 20 MARKS)

Q.No.1 Short Questions (Attempt Ten)

- i. Who introduced two factor theory.
- ii. What is How throne effect.
- iii. Define absentism
- iv. What is difference between burn out and faligve.
- v. What is consumer behavior.
- vi. What is economic behavior?
- vii. Define transformational leadership
- viii. What is motivation
- ix. Industrial Organizational psychology made its first major impact in :- a) World War-I b) World War-II c) Hawthorn Studies.
- x. ERG stands for ----
- xi. Write briefly difference between Scientific and in Scientific methods of selection
- xii. Write physical causes of occident's in industry.
- xiii. What do you mean by human factors in industry .
- xiv. Write names of two figures who have contributed in development of Industrial Organizational Psychology.
- xv. What is ergonomics?

SECTION -II(SUBJECTIVE PORTION 80- MARKS) TIME ALLOWED 2:20 Attempt any Four (04) questions

- Q.2. Write scope and aims of Industrial Organizational Psychology . Also write research methods used in Industrial Organizational Psychology .
- Q.3. What measures should be taken to avoid accidents and ensure safety of workers in industry?
- Q.4. What is motivation and how is related to industrial and organizational psychology?
- Q.5. Write the role of leadership in enhancing productivity of an industry .
- Q.6. Differentiate selection and placements what methods should be used for a fair selection process?
- Q.7. What is advertising and what psychological principles can be used to make effective Commercial.
- Q.8. What is job dissatisfaction and how can it be addressed?
- Q.9. Write physical and psychological causes of accident in industries .
- Q.10. Describe different types of leadership.

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Subject:-

PSYCHOLOGY.

Paper:- VI(Final)

Time Allowed: - 3 Hours

Experimental Psychology .

Max: Marks: 100

<u>Note</u>: - Attempt Five Questions. in All But Question No. 1- in section –I is compulsory and the time for Section-I is only 40 Minutes. After Expiry of the Time paper should be handed over to the supervisory staff.

SECTION -I (OBJECTIVE PORTION 20 MARKS)

Q.No.1 Give short answers:- (Attempt TEN)

- i. What is an experiment?
- ii. Define experimental group?
- iii. What is hypothesis?
- iv. What is stimuli
- v. Define Experimental Psychology?
- vi. Define Independent variable?
- vii. What is confounding variable?
- viii. Define observation.
- ix. What is an Illusion?
- x. What is J.N.D. in perception
- xi. Define Learning.
- xii. What is instrumental learning?
- xiii. What are intrinsic and extrinsic motivations?
- xiv. Mention types of motivation.
- xv. Define Sensation.
- xvi. What is Relay station.
- xvii. Mention types of memory.
- xviii. What is creative thinking.

SECTION -II(SUBJECTIVE PORTION 80- MARKS) TIME ALLOWED 2:20 Attempt any Four (04) questions.

- O.2. Define the concept Nature of Experimentation its methods and its importance in psychology.
- Q.3. Elaborate the concept of sensation and perception & how perceptual organization is formed.
- Q.4. Define the Nature and concept of thinking along with concept formation and Images?
- Q.5. Discuss the concept of learning and importance of Re enforcement in learning experiments.
- O.6. The role of classical conditioning in habit formation discuss with examples & experiments .
- Q.7. Define memory, memory experiments and various ways of improving memory.
- Q.8. Explain the concept of Motivation and role of Maslow's theory in human development.
- Q.9. Elaborate the concept of emotions highlighting the importance of emations in human life and also explain the theories of emations.
- Q.10. Write short notes on any two of the following:
 - a) Principles of perceptual grouping.
 - Advantages and disadvantaged of experimental methods.
 - c) Learning theory of Hull?

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Subject:-Time Allowed :- 3 Hours

PSYCHOLOGY.
Clinical Psychology

Paper:- VII(Final) Max: Marks: 100

<u>Note</u>: Attempt Five Questions. in All But Question No. 1- in section –I is compulsory and the time for Section-I is only 40 Minutes. After Expiry of the Time paper should be handed over to the supervisory staff.

SECTION -I (OBJECTIVE PORTION 20 MARKS)

Q.No.1 Read each item & its options carefully select one option which you consider the most appropriate one. And fill in the blanks and define the questions (Attempt any 10 Questions)

i. Define Clinical Psychology.

- Albert Elis introduced. (a- Psychoanalysis b) REBT c) Psychodrama d) Systematic desensitization
- iii. Witmer established first psychological clinic at --- in -----
- iv. ECT sands for ----
- v. According to cognitive school of thought ABC stands for ----
- vi. What is negative reinforcement?
- vii. Define selective abstraction
- viii. DSM IV follows ---- approach
- ix. Define fixed interval schedule
- x. Beneficence is --- and ---
- xi. Define reciprocal inhibition.
- xii. What is ethical dilemma
- xiii. Systematic Desensitization was introduced by (a) Beak b) Nolpe c) Parlov d) Ragers.
- xiv. Define projective hypothesis.
- xv. What is exorcism?

SECTION -II(SUBJECTIVE PORTION 80- MARKS) TIME ALLOWED 2:20 Attempt any Four (04) questions.

- Q.2. Explain cognitive therapy and how is it helpful in he management of depression.
- Q.3. Explain counseling and guidance. Discuss goals of counseling and guidance.
- Q.4. Explain various behavioral therapies and its role in the management of Psychological problems .
- Q.5. Explain how interview observation and psychological tests can help in the assessment of Psychological problems.
- Q.6. Discuss possible ethical issues in clinical psychology.
- Q.7. Elaborate the use of classification and diagnostic system in clinical psychology.
- Q.8. Discuss in detail the objectives and strategies of Psychotherapy
- Q.9. Write down short notes on any two of the following:
 - a) Shock Therapy
 - b) Case History.
 - c) Training of Psychotherapist
 - d) Psychosurgery ..

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Subject:-

PSYCHOLOGY (COUNSELING OF PSYCHOLOGY)

PAPER-VIII - Final

TIME ALLOWED: 3 HOURS

1-

MAXIMUM MARKS: 100

Note: Attempt five questions in all, including Question No 01, which is compulsory. Time for Question No 01 is 40 minutes. All questions carry equal marks.

Section-I Marks (20) Time: 40 Minutes

NOTE: Attempt 10 short questions, all short questions carry equal marks.

QUESTION NO: 01 Brief Questions

Define Counseling with an authentic reference.

2. What is Rapport what role does it play in counseling?

3. Highlight the significance of Counseling in our lives?

4. What do you mean by REBT?

5. What is the significance of intervention in counseling setting?

6. Why are strategies in counseling?

7. What factors effect counseling negatively and positively?

8. Highlight the characteristics of an effective counselor.

9. Discuss the Behavior theory role in counseling?

10. What do we mean diagnostic procedure in counseling?

11. What is a referral source in counseling setting?

12. What are the right of client and responsibilities of a counselor?

13. Elaborate importance of APA ethics in counseling.

14. In counseling, what is the use of psychological tests?

15. How do you differentiate between counseling and psychotherapy?

16. Differentiate educational and vocational counseling.

17. What are the factors determine effective counseling?

18. What are aptitude tests in counseling?

19. What do you mean by unconditional positive regard (UPR)?

20. Differentiate between Reinforcement & Conditioning.

Section -II (SUBJECTIVE PART)

MARKS: 80

TIME ALLOWED: 2:20

NOTE: Attempt Any Four Questions from the following.

2 Briefly discuss the historical development of counseling psychology.

3 What procedures are involved in diagnosis of a client in counseling?

4 What is a strategy or intervention in counseling; discuss with the help of examples?

5 Compare and contrast Beck's Cognitive Therapy with Rationale Emotive Behavior Therapy, with reference to counseling.

6 What type of psychological tests are used frequently in counseling?

- 7 In accordance with APA standards, discuss in detail and step wise, the counseling session according to counseling?
- 8 Critically analyze salient characteristics between psychodynamic and behavioral counseling.

9. Why APA code of Ethics has been introduced? Signify various very basics ethics. 10. Write a comprehensive note on any two of the following:

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Subject:-	,	PSYCHOL	Paper:- (Final) 1X	
Time Allowed :- 3 Hours Psychologica			Testing Max: Marks: 100	
Note :- A Section-	Attempt Fix	ve Questions. in All But Question No. 10 Minutes. After Expiry of the Time pa	1- in section –I is compulsory and the time for per should be handed over to the supervisory staf	
		SECTION -I (OBJECTIVE PO		
Q.No.1	Shor	rt Questions :- (Attempt All)	~~	
		ote: encircle the correct answers. Cu	tting and over writing is not allowed	
-	1000000	of a test exist when it "looks		
		Predictive	c. Concurrent	
		Content	d. Face validity	
2.			routine testing and the was	
		guage scale that can be applied on illite	And the second s	
		Army beta test, Army alpha test		
	b.	Aptitude test, Group test	d. Army alpha test, Army beta test	
3.	Any cond	ition that is irrelevant to the purpose of		
		Error variance	c. Reliability	
	b.	Testing instructions	d. Time limit	
4.	An indivi	dual performing poorest on variable	1 and best on variable 2, the relationship	
		hese two is corn	Section 1997	
	a.	Positive	c. Negative	
	b.	Zero	d. Perfect	
5.	A test con	rrelates highly with other variables w	rith which it should correlate is known as	
	a.	Divergent validity	c. Convergent validity	
	b.	Criterion validly	d. Content validity	
6.	Binet in c	ollaboration with Simon prepared the	first Binet - Simon scale of intelligence in	
	a.	1904	c. 1905	
	ь.	1908	d.1909	
7	I M Terr	man used the term	in the Revised Binet-Simon	
7.	Scale.			
	a.	Intelligence Quotient	c. Intelligence coefficient	
		. Intelligence percentage	d. Intelligence grade	
8.		Figure Drawing-HFD Test was devised	by	
<i>-</i>		a. Galton	c. Cattell	
		b. Koppitz	d. Jung	

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